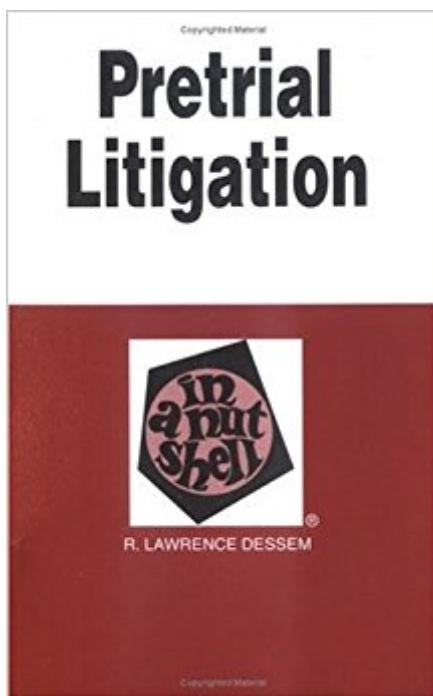


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# Dessem's Pretrial Litigation In A Nutshell (Nutshell Series)



## **Synopsis**

The text discusses both the law governing the civil pretrial process and the skills needed by counsel during pretrial proceedings. The law discussed is the law applicable to federal civil proceedings, primarily the Federal Rules of Civil Procedure. State counterparts to these federal rules have been adopted in a majority of jurisdictions, and the pretrial skills considered in the text are essential to lawyers in both state and federal practice. The text provides the scope and highlights you need to excel in understanding this field. This will enable you to answer exam questions more quickly and accurately, and enhance your skills as an attorney. The Nutshell Series has long been one of America's favorite study guides. Don't let the convenient size fool you; the Nutshell is a comprehensive study guide, covering the most important issues and law. Nutshells are written by outstanding authorities who are widely recognized as experts in their fields. Many of the titles are written by leading casebook and hornbook authors. The Nutshell is the perfect reference guide for a succinct summation of the law. Nutshells are widely used by practitioners, professors and law students as a fast, convenient and reliable source of law.

## **Book Information**

Series: Nutshell Series

Paperback: 378 pages

Publisher: West Publishing Co; 3 edition (December 12, 2001)

Language: English

ISBN-10: 0314260285

ISBN-13: 978-0314260284

Product Dimensions: 0.8 x 5 x 7.2 inches

Shipping Weight: 9.6 ounces

Average Customer Review: 5.0 out of 5 stars 1 customer review

Best Sellers Rank: #2,755,350 in Books (See Top 100 in Books) #67 in Books > Law > Rules & Procedures > Depositions #404 in Books > Law > Rules & Procedures > Litigation #21647 in Books > Textbooks > Law

## **Customer Reviews**

This is the first book you should read after passing the bar exam. Most lawyers are initially terrified of litigation and settlement negotiations which will be relieved if you read this book. You are also going to need to read this book anyway if you are going to read more advanced trial advocacy books or attend CLE courses in trial advocacy like those offered by the National Institute of Trial

Advocacy (hereinafter NITA). The Pretrial Litigation nutshell will walk you through all the steps of pretrial litigation that you were never taught in Civ Pro. Take a look at the table of contents to get the gist of the material covered. In addition, the nutshell will explain the stuff you were taught in Civ Pro and how to use the Federal Rules as part of an overall litigation strategy. The nutshell has some bonus material that you cannot get anywhere else including: how to write a motion, oral argument, drafting affidavits, and writing pre-trial orders. In addition, the nutshell will teach you how to make a case evaluation, i.e. put a dollar figure on a settlement offer, and how to conduct yourself in settlement negotiations. I was able to get through my JD, LLM and work as a patent examiner (aka patent clerk) without being taught any of this. Senior lawyers are not teaching junior associates like they used to so it is up to you to learn the institutional knowledge from pros like the author Dessem at the University of Missouri. The only downside to the book is that it does not go into enough depth regarding negotiations, but that is understandable since that is a subject of negotiation tactics is an entire book on its own. I recommend the book "Practical Negotiating" by Tom Gosselin to get up to speed on negotiation tactics which can be brutal for the uninitiated. See link below: Practical Negotiating: Tools, Tactics & Techniques

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